



SGA Talent

Providing Talent & Intelligence to Help Companies Build Better Organizations

Healthcare Experience

Biotechnology, Pharmaceuticals, Medical Instruments, Life Sciences, Nursing, Hospitals

SGA Talent www.sgatalent.com 518 843-4611

SGA Talent's Experience in Healthcare

SGA Talent's experience in Healthcare dates back to the early 1990's when we were awarded a competitive intelligence project by a leading pharmaceutical company to understand the competition's talent. Our first mission was to create organization charts of their top eight competitors from Chief Executive Officer down to Director levels. Shortly thereafter, we were tasked with mapping out each company's sales teams by therapeutic areas as well as build networks and recruit each company's superstars. Shortly after a second assignment was awarded to us, one of the project's stakeholders moved to a life sciences company and commissioned us to do a similar project catapulting our foothold in this industry.

As our knowledge in the healthcare industry deepened coupled with the fact that we had to quickly create a healthcare industry in-house recruitment research team is why today we continue to be a powerhouse in this space. We are very proud to say that our team is still intact. Our team's experience has of course diversified since the early 1990's, now having the depth and breadth of knowledge that spans across almost every healthcare industry segment.

Today a few of these experts are still involved with recruitment research and competitive intelligence, but are also involved with recruiting. The team's ability to build strong networks within the industry is why leading companies and those looking to gain market share in this space will call upon us for talent as well as intelligence.

Recruitment Research

SGA Talent creates the entire talent pool specific to each recruiting need

Mapping, Talent Comparison, Profiling

Delivered in Organization Chart or
Excel Spreadsheet Format the
information is the same



Our deep industry experience allows our team to quickly identify professionals who are not always found on the internet. We go right to source to carefully craft robust talent pools to create recruiting efficiency saving our clients time and money. These efforts continue to provide valuable data beyond just recruiting.

Recruiting

Recruiting in this space is very competitive and requires proactive recruiting efforts backed by carefully crafted talent pool development. Partnering with SGA Talent solves the problem. One company, one mission “To build targeted talent pools to create recruiting efficiency and deliver strong candidate pipelines quickly.”

On-Demand
Candidate Pipelining
Recruitment Process Outsourcing
Flat Fees



We know this industry. From talent to intelligence we help our clients make smarter and informed hiring decisions.

Competitive Intelligence

Company Profiles
Benchmarking
Organizational Charts
Diversity Studies
Analysis of Strengths & Weaknesses
Sales Distribution Methods
New Product Development
Manufacturing Capabilities
Salary Surveys
Pipeline Information
Pricing
Talent Mapping

Knowledge is Power!



SGA Talent gathers relevant data that matters. No off the shelf studies just customized studies to meet each client's needs

From C-Suite To Individual Contributor SGA Talent can unlock the entire talent pool to recruit the best talent as well as gather intelligence necessary to be competitive or stay competitive

SGA Talent's Areas of Expertise

Operations

Sales

Medical Liaisons

Quality

Technology - Chief Medical Informatics Officer

Marketing - Big Data - Analytics

Human Resources - Talent Acquisition

Administrators - Chief Medical Officer, Clinical

Directors of Nursing, Nurses - Emergency Room, Intensive Care,





Contact Us Today

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